



**ArentFox**  
**Schiff**

ArentFox Schiff LLP  
Attorneys

## **Robert B. Koonin**

Partner and Real Estate Practice Co-Leader

Rob heads ArentFox Schiff's national Real Estate Practice, leading a group of more than 120 real estate and finance attorneys across the United States. Rob's clients include some of the nation's largest banks, senior living operators, family offices, PE funds, and real estate owners.





- Industries
  - [Cannabis](#)
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  - [Equity & Joint Ventures](#)
  - [Real Estate Leasing](#)
  - [Real Estate Finance - Borrowers](#)
  - [Real Estate Finance - Lenders](#)
- Education
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## **Real Estate**

Rob handles the purchase, sale, financing, leasing, and development of real estate in various sectors, including healthcare, multifamily, senior living, industrial, cannabis, self-storage, hotel, and shopping center. Rob and his colleagues advise lenders and investors at all levels of the capital stack on senior and mezzanine loans, and preferred equity and debt investments, covering a broad range of projects across virtually all asset classes.

## **Sports**

Rob and his partners also work closely with professional athletes, sports teams and leagues, handling a wide array of legal matters, including the purchase of majority and minority interests in sports teams, and handling licensing, sponsorship, and branding deals.

## **Representative Matters**

- Represent co-lender in the origination of a mortgage loan secured by a portfolio of 37 senior living properties located in Alaska, Arizona, California, Idaho, Montana, Nevada, Oregon and Washington.
- Represent the purchaser of two vacant office buildings in Midtown Manhattan and the related loan assumption.

- Represent one of the nation's largest physical therapy networks, handling all real estate and leasing matters for more than 650 therapy clinics across the United States.
- Represent a publicly traded senior living operator in connection with the acquisition of a portfolio of assisted living properties in the Midwest, and the recapitalization of four senior living communities in Texas and Georgia.
- Advise a private equity firm on the purchase of shopping centers in multiple states, including Florida, Illinois, Nevada and New Jersey.
- Represent mezzanine lender in the origination of a construction mezzanine loan secured by a multifamily development in Virginia.
- Represent multiple national banks in connection with construction and acquisition financing across various real estate asset classes across the United States, including office, industrial and shopping center.
- Represent purchaser of a portfolio of twenty-two senior living facilities in Kentucky and Ohio, handling the acquisition and related financing of the properties.
- Represent one of New York's largest hospital systems in connection with the acquisition, development and related leaseback of a 15-acre campus in Suffolk County, New York.
- Advise a joint venture in the acquisition and related financing of ~ 700,000 square feet of retail and office space in Virginia.

## Prior Work

Prior to joining ArentFox Schiff, Rob was a Partner and Vice-Chair of the Real Estate practice at a major law firm and was previously the Senior Vice President of Legal Affairs at the London-based software company, Metric Gaming.

## Publications

- [Remote Work and Higher Interest Rates Drive Office Defaults Across the United States](#), *The National Law Review*, March 23, 2023
- [The Active Adult Market: Senior Living, Multifamily, or Both?](#), *Globest.com*, March 22, 2023
- [The Un-Real Estate Boom: Buying Property in the Metaverse](#), *The Fashion Law.com*, April 22, 2022
- [Arent Fox Attracts Garfunkel Real Estate Team in New York](#), *New York Law Journal*, December 21, 2021
- Co-Authors Robert Koonin and Cynthia Thomas, [Ventilation and air quality: Post-pandemic considerations for property owners](#), *New York Real Estate Journal*, November 23, 2021
- Co-Authors Robert Koonin and Cynthia Thomas, [Look before you lease: Landlord considerations in renting to the cannabis industry](#), *New York Real Estate Journal*, June 11, 2021

## Professional Activities

- New York State Bar Association
- American Bar Association
- American Health Lawyers Association

Bar Admissions

[New York](#)

Court Admissions

